

OPERATOR INSIGHT

Most operators have a \$12,000 blindspot.

It's not fraud. It's not bad hiring.
It's the gap between what your POS sees
and what your time clock sees.

THE PROBLEM

Two systems. Zero visibility.

Your POS knows your sales.

Your time clock knows your hours.

But if they don't talk to each other —
you're missing the most important number
in your business.

34%

LABOR AS % OF REVENUE — RIGHT NOW

Labor is **25–35% of revenue** in food service and retail.

Most operators find out if it was too high...
on Monday.

THE MATH

One slow Tuesday. Real money.

3 staff overscheduled by 2 hours
× \$8/hr = \$48 wasted that shift
× 52 wks = **\$2,496/year** — one location

You have 2–5 locations.

\$5K–\$12K

PER YEAR. PREVENTABLE.

Most operators with 2–5 locations
are leaving this on the table.

The fix isn't working harder.
It's **seeing the number before
it's a problem** — not after.

THE FIX

Labor cost as % of sales. Live. Updated every transaction.

Every clock-in. Every sale.
One number. Always current.

GET STARTED FREE

POS + Time Tracking. One system. Not two.

Free tier. No card required.

Works on the iPad you already own.

clocklane.com